

## CURRICULUM VITAE

### Dr Shailendra Kumar Rai

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1. Name : Shailendra Kumar Rai  
2. Father's Name : Shri Birendra Narayan Rai

3. **Current Position & Role within MDI:**

- i) Assistant Professor, Finance and Accounting Area  
ii) Chairman Placements' for Flagship Programmes

4. **Educational Qualifications:**

- i) **Ph.D.** (Finance), Banaras Hindu University, 2002.  
ii) **M.Com.** (Finance), First Division, Banaras Hindu University, 1997.  
iii) **B.Com** (Hons.), First Division, Banaras Hindu University, 1995.

5. **Professional Experience:**

**A. Teaching/Research Experience**

Organization	Position Held	Period of Employment	
		From	To
Management Development Institute, Gurgaon-122 001	Assistant Professor	April 2006	Present
Management Development Institute, Gurgaon-122 001	Sr. Lecturer	Oct. 2005	Apr 2006
Management Development Institute, Gurgaon-122 001	Post-Doctoral Fellow	Nov. 2003	Sept. 2005
Banaras Hindu University	Research Scholar	Oct. 1998	Jan. 2002

6. **Visiting Research Fellow**

- Department of Economics and Business, University of Algarve, Portugal (Jan 6-23, 2011).
- National Cheng Kung University, Taiwan (April-May 2009).
- Jonkoping International Business School, Sweden (April- June, 2007).

- Max Plank Institute of Economics, Jena, Germany (March-May, 2006).
- George Mason University, U.S.A (Mar-July, 2005).

#### **7. Awards/Scholarships:**

- Short-term Fellowship from Jonkoping International Business School, Sweden.
- Short-term Fellowship from Max Plank Institute of Economics, Jena, Germany.
- Short-term Fellowship from George Mason University, U.S.A.
- General Fellowship from the Indian Council of Social Science Research, New Delhi.
- B.H.U. Scholarship during Ph.D Programme.

#### **8. Member of the Research Center:**

- Member, CENTRO DE INVESTIGAÇÃO SOBRE O ESPAÇO E AS ORGANIZAÇÕES (CIEO), University of the Algarve, Portugal.

#### **9. Administrative Services at MDI Gurgaon**

- Chairman Placements' (Since September 2010).
- Coordinator Placements' (October 2008-September 2010).
- Coordinator (Student Affairs) (May 2008-April 2009).
- Warden (Boys Hostel), (May 2008-April 2009).

#### **10. Institution Level Service at MDI Gurgaon**

- Member, Best Student Selection Committee for all three Flagship Programmes, i.e., PGPM, PGPHR, PGPIM, 2009-10, 2010-11.
- Member, SAQS Core Committee, 2010.
- Member, EQUIS Core Committee, 2008.
- Member of the committee constituted by the director for inviting thought leaders and change masters from the academic and corporate world to interact with the MDI community, 2008.
- Member, Campus Construction Committee, 2008.
- Coordinated Global Association of Risk Professionals (GARP) Examination held at MDI in November, 2007 and 2008, respectively.

#### **11. Research Interest:**

- Corporate Finance
- Entrepreneurship
- Financial Markets and Institutions

## 12. Courses Taught/Developed:

Course Title	Level
Financial Accounting	PG
Management Accounting	PG
Corporate Finance	PG
Financial Markets and Institutions	PG
Entrepreneurship	PG

## 15. Research Grants:

- A Project on Corporate Bond Market funded by the All India Council of Technical Education (AICTE) since March 2009.

## 16. Consulting:

- Petronet LNG Limited.
- Lanco Ltd.

## 17. Executive Education

- **Programme Director** (*Design, Development and Delivery of the Programme*):
  - (i) Open Program on Finance for Non-Finance Executives (2011).
  - (ii) Open Program on Finance for Non-Finance Executives (2010).
  - (iii) MDP for Sr. Executives of Punjab State Electricity Board (5 Programmes Jan-Mar 2010).
  - (iv) Open Program on Finance for Non-Finance Executives (2009).
  - (v) Jindal Stainless Ltd: One Week MDP on General Management for Middle Level executives (4 Programs, 2007-08).
  - (vi) Armed Forces: Sixth months MDP on General Management for Sr. Officers of Army, Navy and Air Force. (Six months 2007-08).
  - (vii) Canara Bank: One Week MDP for Middle and Senior level Managers (2 Programs, 2007-08).
  - (viii) Life Insurance Corporation of India: One Week MDP on General Management for Metro Branch Managers (24 Programs, 2006-07).

## **18. Conferences /Seminar/ Workshop Organized**

- International Conference on Decision Sciences in Managing Global Services (ISDSI 2010) jointly organized with Indian Subcontinent Region Decision Sciences Institute (ISDSI), College of Business Administration, University of Alabama, Huntsville and Bentley University, Waltham, Massachusetts, USA held at Management Development Institute during Dec. 28-30, 2010.
- Asia-Pacific Researchers in Organization Studies (APROS) held at Management Development Institute, 2007.
- Job and Wealth Creation through Entrepreneurship jointly organized with George Mason University and Max Plank Institute of Economics held at Management Development Institute, 2006.

## **INTELLECTUAL CONTRIBUTIONS:**

### **19. Publications:**

- **Published**
1. Khan, Arif K, Metri B.A, Rai, Shailendra Kumar and Taneja, Pawan Kumar (2010), Marketing Centric Resource Utilization, Performance Benchmarking and Strategic Homogeneity of Indian Investment Service Firms, Managing Global Services- Emerging Trends (ed.), Excel books.
  2. S.K.Rai (2010), "Entrepreneur India to Indian entrepreneurship", Asian Profile, Vol. 38, No. 4 issue.
  3. S.K.Rai (2009), Does Parental Occupation of Entrepreneurs Matter? Journal of Management Practices, Vol. II, Issue I, pp 33-45.
  4. Koster, Sierdjan and S.K.Rai (2008), Entrepreneurship and Economic Development in a Developing Country: A Case-Study of India, Journal of Entrepreneurship, Vol.17, 2, pp.117-137.
  5. Rai, S.K (2008), Indian Entrepreneurs: An Empirical Investigation of Entrepreneur's Age and Firm Entry, Type of Ownership and Risk Behaviour, Journal of Services Research, Vol.8, No.1, April.
  6. Rai, Shailendra Kr (2007), Venture Capital Financing and Economic Development- An Empirical Study, The Management Accountant, June 2007, Vol.42, No.6, pp: 431-445.

7. Rai, Shailendra Kr (2007), Entrepreneurship Daunting Need of the Day, Journal of Management Practices, December, Vol.1, Issue 1, pp: 45-66.
8. Sahay, A. and Shailendra Kr. Rai (2007), Changing Pattern of Financial Flows: Impact on Indian Economy, Asian Profile, December, Vol. 35, No.6, pp: 531-553.
9. Sahay, A. and S. K. Rai (2006), Cyber Café' Business in Varanasi and Lucknow: Entrepreneurial Characteristics of Youths Entering the Business, The ICFAI Journal of Entrepreneurship Development, Vol.III, No.3, September, pp: 19-36.
10. Singh, M.P, V.S.Singh and Shailendra Kr.Rai (2005), Dimensions of Poverty in India, Indian Economic Development and Business (ed. Book), pp: 108-123.
11. Sahay, A. and S. K. Rai (2004) How Entrepreneurial are Youths of Varanasi-A Study of Cyber Café, Journal of Services Research, Sep 04-Mar 05, pp: 175-203.
12. Sahay, A. and S. K. Rai (2004) Uttar Pradesh Economy in the Decade of Reforms-The Elephant has gone from Sleep to Slumber, , (ed. book), pp :41-50.
13. Rai, O.P and S.K.Rai (2003), ICICI-A Pre- and Post-Liberalization Review, Vitta Shodh, Vol.1, No.1, Jan-Jun, pp:41-56.
14. Rai, O.P and S.K.Rai (2003), Non-Performing Assets of Financial Institutions-An Overview, Banking Finance, Feb pp,.:8-10.
15. Singh, V.S, V.K.Rai and S.K.Rai (2003), E-Commerce in India-An Overview, (2003), Information Technology & Dynamics of Rural Development, (ed. book), pp.149-152.
16. Rai, Shailendra Kr. (2003), Role of Financial Institutions in India's Industrial Development-An Empirical Study, Asian Profile, Vol.31, No.2, April Issue, pp, :131-156.
17. Rai, Shailendra Kr. (2002), Impact of Reforms on Financial Institutions, Seminar Issue, organized by G.S.College of Commerce and Economics, Jabalpur (M.P.) pp, :212-219.
18. Rai, Shailendra Kr. (2002) New Dimensions in the Working of Financial Institutions in India, Finance India, Vol.XVI No.4, December, pp: 1427-1430.
19. Singh, M.P, V.S.Singh and Shailendra Kr.Rai, (2002), The Role of International Monetary Fund in Growth of Indian Economy, International Institutions and Economic Development of Underdeveloped Countries (ed. Book), pp: 225-232.
20. Rai, Shailendra Kr. (2001) Small Industries Development Bank of India-Financial and Developmental Role, Yojana (Ministry of Finance), June, pp:9-13.

21. Rai, O.P and S.K.Rai (2001), Role of Industrial Development Bank of India-A Pre- and Post-Liberalization Review, Prabandh, June, pp: 26-35.
22. Rai, Shailendra Kr. (2001) Venture Capital-An Overview, (2000-01), Enmasse, Faculty of Commerce, B.H.U, pp:124-128.
23. Rai, O.P and S.K.Rai (2000), New Dimensions of Industrial Development Bank of India, (2000), The Utkal Business Review, Vol. XV, pp:116-125
24. Singh, M.P, V.S.Singh and Shailendra Kr.Rai (2000), Economic Development of Nepal during Democratic System: A Comparative Study with Pre-Democracy, The Economic Journal of Nepal; Vol. 23, No.4, Issue, Oct-Dec. pp:157-167.
25. Rai, O.P and S.K.Rai (2000), Role of Life Insurance Corporation of India in Industrial Development-A Pre- and Post-Liberalization Review, Southern Economist, June 15, pp:15-22.
26. Singh, M.P, V.S.Singh and Shailendra Kr.Rai (2000), Second Generation Economic Reforms: Focus on Corporate Governance, Indian Economic Association, 83<sup>rd</sup> Conference Volume, 2000:380-381.
27. Singh, M.P, V.S.Singh and Shailendra Kr.Rai (1999), Capital Market Reforms in India-Challenges Ahead, Indian Economic Association, 82<sup>nd</sup> Volume, 1999:223-231.

• **Accepted for Publication:**

28. Performance Appraisal of State Financial Corporations by Pragayan.
29. Central Banking System - A Benchmarking Study of India and Sweden (Under Review).
30. Financial Regulation and Market Discipline in the Indian Context (under review).
31. Financial Crisis and Bond Market Development in Asia: A Case Study of India and South East Asian Countries (under review).

**Working Papers:**

32. Entrepreneur India to Indian entrepreneurship
33. Central Banking System - A Benchmarking Study of India and Sweden.

• **Conferences Proceedings:**

34. Rai, Shailendra Kumar (2011), From 19<sup>th</sup> Century to 21<sup>st</sup> Century-A Case of an Indian Company, International Conference on Innovation for Sustainability held during January 20-21, 2011, University of Algarve, Portugal.

35. Rai, Shailendra Kumar and Rai, Sumita (2011), Is Entrepreneur a Romanticist, in the CIEO International Seminar held on 7<sup>th</sup> January, 2011 in University of Algarve, Portugal.
36. Khan, Arif K, Metri B.A, Rai, Shailendra Kumar and Taneja, Pawan Kumar (2010), Marketing Centric Resource Utilization, Performance Benchmarking and Strategic Homogeneity of Indian Investment Service Firms, The ISDSI International Conference on Decisions Sciences in Managing Global Services during Dec.28-30 at Management Development Institute, Gurgaon.
37. Rai, Sumita and Rai Shailendra Kumar (2010), Organizational Culture and Commitment Among Lay-Off Survivors: In the Context of MNCs in India, 7<sup>th</sup> Asia Academy of Management Conference held during December 12-14, 2010 in Macau.
38. Bhusnurmath, N.R and Rai. Shailendra Kumar (2010), Financial Regulation and Market Discipline in the Indian Context, The Asian Business and Management Conference held in Osaka, Japan during October 7-9, 2010.
39. Rai, Shailendra Kumar (2010), Financial Crisis and Bond Market Development in Asia: A Case Study of India and South East Asian Countries, 26<sup>th</sup> ACAES Conference held at Doshisha University, Japan during 5-6 March 13, 2010.
40. Rai, Shailendra Kumar (2009), Financial Meltdown: Impact on Industrialized Economies and Issues for India, the International Conference on Asian Democratization and Politico-economic Sustainable Development in the 21<sup>st</sup> Century: Democratic Governance, which was held on October 16, 2009 at the National Cheng Kung University in Tainan, Taiwan.
41. Rai, Shailendra Kumar (2005), Entrepreneurship: Daunting Need of the Day at 58<sup>th</sup> Annual Conference of All India Commerce Association held on 26-28<sup>th</sup> December 2005 at Varanasi.
42. Rai, Shailendra Kumar and Sahay, A (2004), Changing Pattern of Financial Flows: Impact on Indian Economy at 57<sup>th</sup> Annual Conference of All India Commerce Association held on 26-28<sup>th</sup> December 2004 at Indore.
43. Sahay, A and Rai, Shailendra Kumar (2004), Uttar Pradesh Economy in the Decade of Reforms-The Elephant has gone from Sleep to Slumber at 86<sup>th</sup> Annual Conference of the Indian Economic Association held on 21-23<sup>rd</sup> December 2004 at Banaras Hindu University.
44. Singh, V.S, V.K.Rai and S.K.Rai (2003), E-Commerce in India-An Overview at National Seminar on Role of Information Technology on Rural Development in India

held on 22-23<sup>rd</sup> March 2003 at Kishan Post Graduate College, Ghazipur, Uttar Pradesh.

45. Rai, Shailendra Kumar (2003), Market Promotion Policy and Industrial Development Bank of India at National Seminar on Effect of Market Promotion Policies on Indian Economy held on 22-23<sup>rd</sup> Feb. 2003 at Department of Commerce, Navyug Arts & Commerce, Jabalpur, M.P.
46. Rai, Shailendra Kumar (2002), Impact of Reforms on Financial Institutions at National Seminar on Financial Sector Reforms held on 30-31<sup>st</sup> December 2002, at G.S.College of Commerce & Economics, Jabalpur, M.P.
47. Singh, M.P, Singh, V.S and Rai, Shailendra Kumar (2000), Economic Development of Nepal during Democratic System: A Comparative Study with Pre-Democracy at International Seminar on Multi Party Democracy in India and Nepal: A Comparative Perspective held on Feb. 8-9<sup>th</sup> 2000 at Centre for the Study of Nepal, Faculty of Social Sciences, B.H.U, Varanasi.
48. Singh, M.P, Singh, V.S and Rai, Shailendra Kumar (1999), Capital Market Reforms in India-Challenges Ahead at 82<sup>nd</sup> Annual Conference of the Indian Economic Association held on 27-29<sup>th</sup> December 1999, Amritsar.
49. Singh, V.S, Singh, V.S and Rai, Shailendra Kumar (1999), Globalization and Development Financial Institutions at National Seminar on India and Globalisation held on 20<sup>th</sup> & 21<sup>st</sup> December 1999 at Vasant Kanya Mahavidyalaya, Kamachha, Varanasi.
50. Singh, V.S, Singh, V.S and Rai, Shailendra Kumar (1999), Impact of Globalisation on Foreign Direct Investment at National Seminar on India and Globalisation held on 20-21<sup>st</sup> December 1999 at Vasant Kanya Mahavidyalaya, Kamachha, Varanasi.

### **Important Conferences/Seminars Attended**

- From 19<sup>th</sup> Century to 21<sup>st</sup> Century-A Case of an Indian Company, International Conference on Innovation for Sustainability held during January 20-21, 2011, University of Algarve, Portugal.
- Financial Regulation and Market Discipline in the Indian Context has been accepted for presentation in the Asian Business and Management Conference which held in Osaka, Japan in October 7-9, 2010.



- Financial Crisis and Bond Market Development in Asia: A Case Study of India and South East Asian Countries, 26th ACAES Conference held at Doshisha University, Japan during 5-6 March 13, 2010.
- Financial Meltdown: Impact on Industrialized Economies and Issues for India, the International Conference on Asian Democratization and Politico-economic Sustainable Development in the 21st Century: Democratic Governance, which was held on October 16, 2009 at the National Cheng Kung University in Tainan, Taiwan.
- Ewing Marion Kauffman-Max Plank Conference and Economic Growth held in Munich, Germany on 8-9 May, 2006.
- International Conference on Job and Wealth Creation through Entrepreneurship held in Management Development Institute, India during, October 26-28, 2006.
- International Conference on Entrepreneurship held in Baltimore, USA on 2-3<sup>rd</sup> June, 2005.
- International Conference organized by School of Public Policy on Entrepreneurship at George Mason University, U.S.A on 25-26<sup>th</sup> June, 2005.

## **21. Two References:**

### **1. Dr Roger Stough**

Vice President for Research and Economic Development,  
NOVA Endowed Chair and Professor of Public Policy  
George Mason University  
USA  
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### **2. Dr. M.N.A.Ansari**

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