

Christos Genakos

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CURRENT POSITIONS

- 2010- ATHENS UNIVERSITY OF ECONOMICS AND BUSINESS Athens, Greece
Assistant Professor (Lecturer) at the Department of Economics.
- 2005- LONDON SCHOOL OF ECONOMICS London, UK
Senior Research Officer in the Centre for Economic Performance (CEP) at the London School of Economics.

PREVIOUS POSITIONS

- 2005-2010 CAMBRIDGE UNIVERSITY Cambridge, UK
Lecturer, Fellow and Director of Studies in Economics at Selwyn College.

VISITING POSITIONS

- Sept 2010 COLLEGIO CARLO ALBERTO Turin, Italy
Visiting Research Fellow for a research project on “Dynamic Tournaments and Incentives”.

EDUCATION

- 2000-05 LONDON BUSINESS SCHOOL (LBS) London, UK
PhD in Economics at the Economics Subject Area of LBS. Thesis title: Essays on Competition in the Personal Computer Industry. Supervisor: Paul Geroski. Examining Committee: Peter Davis and Frank Verboven.
- 1999-00 UNIVERSITY COLLEGE LONDON (UCL) London, UK
One-year graduate studies leading to a *MSc in Economics* at the Economics Department of UCL. Courses taken included: Microeconomics, Macroeconomics, Econometric Theory and Methods, Game Theory, Microeconometrics, Industrial Organisation, Economics of Innovation.
- 1993-98 UNIVERSITY OF ATHENS, DEPARTMENT OF ECONOMICS Athens, Greece
Four-year programme leading to a *BSc (Ptychion) in Economics*. Achieved 1st national rank in entrance exams. Graduated 1st in the department with grade 8.1/10.

RESEARCH FIELDS

Industrial Organization, Competition Policy & Regulation, Productivity & Management, Incentives & Performance, Behavioral Economics.

PUBLICATIONS

A. Articles

- “Management Practices Across Firms and Countries” with Nick Bloom, Raffaella Sadun and John Van Reenen, *Academy of Management Perspectives* (forthcoming)
- “Regulating prices in two-sided markets: the waterbed experience in mobile telephony” with Tommaso Valletti, *Telecommunications Policy* (forthcoming)
- “Seesaw in the Air: Interconnection Regulation and the Structure of Mobile Tariffs” with Tommaso Valletti, *Information, Economics and Policy* (2011, vol. 23, n. 2, pp. 159-170).
- “Testing the Waterbed effect in Mobile Telephony” with Tommaso Valletti, *Journal of the European Economic Association* (2011, vol. 9, Issue 6, pp. 1114-1142).
- “Modern Management: Good for the Environment or just Hot Air?” with Nick Bloom, Ralf Martin and Raffaella Sadun, *Economic Journal* (2010, vol. 120, n. 544, pp. 551–572).

B. Book Chapters

- “Mobile Regulation and the ‘Waterbed’ Effect,” with Tommaso Valletti, in M. Falch and Jan Markendahl (eds.), *Promoting New Telecom Infrastructures: Markets, Policies and Pricing*, Edward Elgar, Cheltenham, 2010.

COMPLETED RESEARCH PAPERS

- “Differential Merger Effects: The Case of the Personal Computer Industry” (STICERD EI/39 WP), *R&R REIO*.

April 2012

Christos Genakos

“Interim Rank, Risk Taking and Performance in Dynamic Tournaments” with Mario Pagliero (CEP WP 928), *R&R JPE*.

“Leveraging Monopoly Power by Limiting Inter-operability: Theory and Evidence from Computer Markets” with Kai-Uwe Kühn and John Van Reenen (NBER WP 17172), *submitted*.

RESEARCH IN PROGRESS

“Does Management Matter? New empirics and Old Theories” with Nick Bloom, Raffaella Sadun and John Van Reenen (LSE-CEP mimeo).

“Quantitative Techniques in EU’s Merger and Antitrust Decisions” with [Ioannis Lianos](#)

“What Do We Know About the Effects of Horizontal Mergers?”

“Structural Estimation vs. DID in Horizontal Merger Analysis” with [Konstantinos Metaxoglou](#)

“Mergers in the UK Automobile Industry” with Robert Ritz and James Walker.

POLICY FOCUSED PUBLICATIONS

"Mobile regulation and the "waterbed effect"", with Tommaso Valletti, VoxEU, 4 January 2010.

“Weightlifting Competitions: lessons for performance management” with Mario Pagliero, CentrePiece, Winter 2009.

“The European Commission versus Microsoft: Competition Policy in High-Tech Industries ” with Kai-Uwe Kühn and John Van Reenen, CentrePiece, Summer 2007.

“Regulating the Mobile Phone Industry: Beware the “Waterbed” Effect”, with Tommaso Valletti, CentrePiece, Autumn 2007

“What Drives Good Management around the world? ” with Nick Bloom, Raffaella Sadun and John Van Reenen, CentrePiece, Autumn 2007.

“EU Bosses: the good, the bad and the Greek”, with Raffaella Sadun, European Voice, August 2007.

“Continental Divide: US and Europe”, with Raffaella Sadun, Financial Times-Adviser, August 2007.

MEDIA REFERENCES

Financial Times, Καθημερινή, European Voice, The Financial Times-Adviser, The Times, Computer Weekly, Τα Νέα, Management Today, The Economist, La Repubblica, “Britain 2009” ESRC magazine, British Airways magazine, Απογευματινή.

OTHER PUBLICATIONS

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| 2001 | LONDON BUSINESS SCHOOL (LBS) | London, UK |
| | <i>Case study</i> written under the supervision of Prof. Paul Geroski about the Video Games industry to be used in the elective MBA course “Technology and Competition”. | |
| 2000 | UNIVERSITY COLLEGE LONDON (UCL) | London, UK |
| | <i>MSc Dissertation</i> : “Demand for Meat and Fish in Great Britain (1974-1999): An Almost Ideal Demand System Analysis”, Supervisor: Dr. James Symons, Prof. Andrew Chesher, Grade: Distinction. | |
| 1998 | UNIVERSITY OF ATHENS, DEPARTMENT OF ECONOMICS | Athens, Greece |
| | <i>Translation</i> in Greek of the book “Microeconomic Theory, Basic Principles and Extensions” by W. Nicholson to be used as the main textbook for the undergraduate degree in Economics. | |

TEACHING EXPERIENCE

Business Economics (undergraduate, MBA), AUEB: 09/10, 10/11, 11/12
Game Theory and Uncertainty (undergraduate), AUEB: 10/11, 11/12
Competition Policy and Regulation (undergraduate), AUEB: 09/10, 10/11, 11/12
Advanced Industrial Organization (Ph.D.): Cambridge 07/08, 08/09; AUEB 09/10, 10/11, 11/12
Industrial Organization (undergraduate): Cambridge 06/07, 07/08, 08/09
Introductory Microeconomics (undergraduate): Cambridge 05/06, 06/07, 07/08, 08/09, 09/10
Intermediate Microeconomics (undergraduate): Cambridge 05/06, 06/07, 07/08, 08/09, 09/10
Analysis of Strategy (graduate): LSE 01/02
Introduction to Strategic Thinking and Game Theory for Management (graduate): LSE 04/05
Economics for Management (undergraduate): LSE 01/02, 02/03, 03/04
Econometrics (undergraduate): Queen Mary University 02/03
Thinking Strategically (MBA): 01/02, 02/03
Dynamic programming and numerical methods (Ph.D.): 03/04

Christos Genakos

Ph.D. STUDENTS

Advisory Committee Chair: Andreas Lamprinidis, AUEB (2010-2013)

Advisory Committee Member: Dmitry Sharapov, Judge Business School (2010-2011); Adamos Adamou, University of Cyprus (2011)

HONORS, SCHOLARSHIPS AND FELLOWSHIPS

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| 2011-12 | ATHENS UNIVERSITY OF ECONOMICS AND BUSINESS Awarded a one year grant of 7,500 euros from the "Basic Research Funding Program". | Athens, Greece |
| 2001-05 | ECONOMIC & SOCIAL RESEARCH COUNCIL (ESRC) Awarded a PhD Studentship financial award. | London, UK |
| 2000-04 | LONDON BUSINESS SCHOOL (LBS) Awarded a PhD Programme financial award. | London, UK |
| 1998 | STATE SCHOLARSHIP FOUNDATION (IKY) Received award by the Greek Scholarship Foundation (IKY) for graduating 1 st from the Economics Department of the University of Athens. | Athens, Greece |
| 1993 | STATE SCHOLARSHIP FOUNDATION (IKY) Received award and scholarship by the Greek Scholarship Foundation (IKY) for achieving 1 st national rank in entrance exams to the Department of Economics of the University of Athens | Athens, Greece |

PROFESSIONAL ACTIVITIES

Referee: American Economic Review, Econometrica, Economica, European Economic Review, Economic Journal, Rand Journal of Economics, Journal of Applied Econometrics, Journal of Industrial Economics, Scandinavian Journal of Economics, Labour Economics, Journal of Economics and Management Strategy, Bulletin of Economic Research, Telecommunications Policy.

Prof. Affiliations: European Economic Association; American Economic Association.

INVITED SEMINARS AND CONFERENCES

2012: University of Zurich, ALBA, University of Mannheim.

2011: AEA Annual Conference in Denver, EBRD conference in Russia, Univ. of Cyprus Econ Dept seminar, 12th CEPR Conference on Applied Industrial Organisation, 6th International Conference on Competition and Regulation (CRESSE), 10th Conference on Research on Economic Theory and Econometrics (CRETE), European Economic Association & Econometric Society annual meeting, Northwestern University Fourth Annual Searle Center Conference on Antitrust Economics and Competition Policy.

2010: Collegio Carlo Alberto, CEP Annual conference, 5th International Conference on Competition and Regulation (CRESSE).

2009: Imperial College Business School, Munich School of Management, 9th Conference on Research in Economic Theory and Econometrics, 24th Conference of the European Economic Association, Second Annual Federal Trade Commission and Northwestern University Microeconomics Conference, Boston University, Dartmouth University.

2008: Tournaments, Contests and Relative Performance Evaluation, North Carolina, USA, World Congress on National Accounts and Economic Performance Measures for Nations, Washington DC, 6th Annual International Industrial Organization Conference, Washington DC, Univ. of Cyprus Econ Dept, LSE CEP, LSE Management Dept, UCL Psychology Dept., 7th Conference on Research in Economic Theory and Econometrics, Athens University of Economics and Business Econ Dept.

2007: Anglo-German Foundation: Explaining Productivity Growth in Europe, America and Asia, 6th Conference on Research in Economic Theory and Econometrics, NBER Summer Institute in Empirical Personnel Economics, 34th Conference European Association for Research in Industrial Economics, IDEI/Bruegel conference on Regulation, Competition and Investment in Network Industries, Anglo-German Foundation Conference: Creating Sustainable Growth in Europe

2006: Royal Economic Society Annual conference.

2005: 6th CEPR Conference on Applied Industrial Organisation, NBER Summer Institute in Industrial Organization, 4th Conference on Research in Economic Theory and Econometrics, 32nd Conference of the European Association of Research in Industrial Economics

2004: 5th CEPR Conference on Applied Industrial Organisation, 3rd Conference on Research in Economic Theory and Econometrics.